



# Responding to an Invitation For Bid (IFB)

*Learn the techniques of putting together responsive bids*

**February 23, 2012 - 9 am to 12 pm**

## **This class will cover:**

- Understanding the bid package
- What are the key elements of bid formats
- Identifying pre-bid conference requirements
- Understanding insurance, bonding, and wage determinations

## **Presented by:**



## **Cost:**

This class is FREE. To see our complete list of free government contracting classes, go to [www.TheFTC.org](http://www.TheFTC.org).

## **Location:**

Sierra College, Roseville Gateway Campus  
333 Sunrise Boulevard, Room RG221  
Roseville, CA 95678



## **Registration:**

Pre-registration is required due to limited seating.  
Register online at [www.TheFTC.org](http://www.TheFTC.org).  
For questions, call **916.334.9388**.